# LOGISTICS BUSINESS SHOW

Register & Login **at www.logisticsbusinessshow.com** to explore the show now



# **VISITORS**

Over 3600 international visitors attended September's show, with 25% from the UK. They remain registered on the platform for 2022.

There will be over 5000 visitors for March and October. Physical shows are returning but will probably not be at the same scale and visitor numbers as before the pandemic. Virtual and hybrid events will continue to fill the gaps and provide good value lead generation and unique educational content.

Our platform is intuitive and attractive, with a welcome video and help desk. Our visitor promotion focuses on our 22,000 readership, 28,000 LinkedIn show group, as well as search engines, Adwords and social media.

### **LEAD GENERATION**

September's *Logistics Business Show* saw the 60 exhibitors receive 4500 booth visits (averaging 75). Hundreds of videos, documents and products were viewed or downloaded there, as well as the chats and video calls made.

Our platform captures all the visitor data for exhibitors to export, along with all the contacts from the conference sessions that exhibitor panellists participated in.





### LIVE STREAMING

Exhibitors can have spontaneous and scheduled video meetings with visitors, using the 'Let's Talk' avatar at the booth to begin the conversations.

# **NETWORKING**

Our platform enables all visitors and exhibitors to search through the thousands of registered users, by job title, country, company name and product interest. This is a great way to find new contacts and increase booth visits.

# **EXHIBITION HALL**

The are 6 themes to the exhibition, allowing visitors to search specifically for:

- Forklift & AGV Technology
- Handling & Automation Systems,
- Packaging & Pallets
- Software & Computing
- Transport Services & Equipment,
- Warehousing Equipment.

### **STAND DESIGN**

Exhibitors can choose from 50 templates to suit their tastes. All have the same functionality and are easy to configure with logos, products and videos, with free stand build support if needed. Staff numbers are unlimited and all booths have the chat and video call facility. There is no preferential positioning in the hall.

We have participated in many live exhibitions. During the pandemic we didn't want to lose touch with our valued European dealers and sales channels. This virtual exhibition came as close possible to doing a live event. We were able to connect with existing dealers and find several new dealers in countries that we were looking to expand our dealer network. After several video demonstration of our product line we appointed 6 new dealers that all have placed their first order. The investment in Logistics Business Show has paid off for us.

> James Ryan, Owner of Sentry Protection Products - USA

### **CONFERENCE PANEL DISCUSSIONS**

There will be 3 or 4 roundtable panel discussions on each day of the show. Moderated by our Editor. Paul Hamblin, each exhibitor can nominate 1 spokesperson to join the most relevant panel. They are recorded and have Q&A function during the show.

September's panel discussions featured 40 expert speakers and have had over 1500 views.

You can watch the videos here: www.logisticsbusiness.com/videos-about-logistics-and-handling/ March's topics will be announced shortly.



#### Speakers at the September '21 Panel Discussions



6 River

Rhuehotics

Marc Kennedv

GMR

Samuel Alexandersson

Kollmoraen

Gaurav Bhagi

Inawisdom

Ron Farr

Pol Sweeney

Descartes

Anthony Gibbs Jason Whitworth

Dataloaic BDO



Cercilia Chen Marcel Meckes Kenaic **CarryBots** 



Phil Mear

Hyster

Frédéric d'Orsay

Bixolon

Wouter Satiin

Joloda Hydraroll

Tony Dobson

Snap Fulfil



Hilton Campbell John Raker Interoll Locus Robotics



Michael Willett Michel Stekelenburg Proiect44

Panasonic



PcData Tennant



Tom Southall

Cold Chain Federation

George Lin Francesco Ponti Damon CMC











William Li HAI ROBOTICS



Vladimir Litoshenko First Line Software















Natasha Hickmans.Wadu

Rite-Hite





Sitma



Jo Bradley Quadient





Andy Kellett Calor



MARCH OR OCTOBER SHOW £2500 / €3000 for a booth + conference participation

# **BOTH SHOWS** £3800 / €4560

# **SPONSORSHIP**

Exclusive package available. Affordable pricing at the fraction of the cost of a physical event.

> show@logisticsbusiness.com marketing@chmaastricht.com



