VISITORS

Over 1500 visitors attended the debut virtual exhibition in February. These visitors remain registered for the next event, in addition to all new visitors who register between March and September. We expect over 3000 visitors for September.

As there will be no physical exhibitions or conferences until the Autumn at least, digital events like this present the only opportunity to meet new potential customers and partners. Visitors attend, free-of-charge, from all sectors of the logistics industry worldwide.

Visitor promotion targets supply chain decision-makers, including readers of *Logistics Business* magazine, as well as our social media contacts (including a 3300 Linked In group and 2800 Twitter followers), search engine results for logistics exhibitions and the extensive exhibition database of our partners C&H Maastricht.

LEAD GENERATION

The **Logistics Business Show** generated an average of 70 sales leads from the first event in February. The platform captures the data of all visitors to each booth, has a request-for-quotation system and messaging functions (chats and offline notifications).

EASE OF USE

Since lockdown everyone has become increasingly familiar with digital meeting technology. The cultural shift is permanent and exhibition visitors have adapted to online networking. Virtual is the way forward.

LIVE STREAMING

Exhibitors have pre-scheduled one-2-one video calls with visitors. The 'Call' button on each staffed booth enables a visitor to start an instant live video call.

NETWORKING

The exhibition features a networking lounge where visitors and exhibitors can make contact and discuss relevant issues.



EXHIBITION HALLS

There are 6 virtual halls:

- Forklift & AGV Technology
- Handling Automation Systems
- Packaging & Pallets
- Software & Computing
- Transport Services & Equipment
- Warehousing Equipment.

Visitors can browse halls and search for specific requirements from a long list of sub-categories.

STAND DESIGN

Exhibitors can use their own bespoke booth image like the ones illustrated here, linking to a landing page of their choice. All booths are the same size and there is no preferential positioning.

STAND FUNCTIONALITY

Exhibitors can add unlimited products, services, videos and catalogues, as well as profile text. All booths have chat, messaging and networking facilities as well as live video calls on demand or by appointment. Exhibitors can assign sales staff and use the Matchmaking function to search for registered buyers who are looking for their product areas.

PRESS ROOM

Exhibitors can have their latest press releases uploaded to the virtual press room, collated by our Editor, for visitors to download.









ROUNDTABLE PANEL DISCUSSIONS

There will be 3 live, hour-long video streamed panel discussions on the middle 3 days of the event: September 21st, 22nd and 23rd.

These are moderated by our Editor, Paul Hamblin. They will be recorded and available to view on demand, plus the video files will be provided to the speakers afterwards.

The specific themes will be announced shortly and all exhibitors will be able to nominate 1 spokesperson to join 1 of the panels of 4 speakers. They will not make presentations or share-screens, just join a lively debate about technology, issues and trends. Viewers can raise questions.

There are 36 places available in total. You can playback videos from our February event on demand in the Panel Discussions page of www.logisticsbusinessshow.com

KEYNOTE ADDRESS

An exclusive, educational welcome video plays in the Lobby to greet visitors. For our February event this was provided by Dr Hendrik Reefke, Senior Lecturer in supply chain management at Cranfield University. You can watch it in the Lobby at any time.



LOGISTICS www.logisticsbusinessshow.com

"Congratulations to you and the entire team on the successful delivery of the virtual exhibition. It was well prepared, well presented and filled a gap created by sheltering. I look forward to the second edition later this year."

John Nofsinger

SPEAKERS INCLUDE:



Guv Courtin 6 River



Dominic Aelberry VP EMEA. Conexiom





Wouter Satijn, MD Joloda Hydraroll



James Ryan Owner of Sentry **Products**



James Smith, MD AutoStore UK



David Beguin Sales Manager, BlueBotics



Simon Houghton Sales & Marketing Manager, Geek Plus UK



Graham Bingham Mushiny Suzhou



Vladimir Litoshenko First Line Software



Rob de Ridder Sales Manager, Ravas



Shaun Pretorius Ammega



Hilton Campbell, MD Interroll UK



Marcel van Schiindel SAT Technologies



Matt Pedley Gebhardt



Josh Brazil, COO Ocean Insights



Pol Sweeney, VP Descartes UK & Ireland



Fred d'Orsav Southern Europe Sales Director, Bixolon



Viv Bradshaw Head of Sales. Denso-Wave



Frank Rissler Sales Director. **EPG Voice Solutions**



Gianluca Rossi Sales & Marketina Director. Sitma Machinery



Andy Longrigg



Louise Inglese



LOGISTICS BUSINESS SHOW September 20–24th 2021

Stands are live from now until the end of October

Total cost per stand/booth £1900 / €2200

Affordable pricing at a fraction of the cost of a physical event

Contacts: +44 (0)1480 455660 show@logisticsbusiness.com +31 43 3255262 marketing@chmaastricht.com

VISIT www.logisticsbusinessshow.com **NOW TO REGISTER AND LOGIN**

From here you can browse the Halls, Stands, Conference and more





